

# SALESFORCE CPQ SERVICES

STREAMLINE YOUR SALES PROCESS WITH ADVANCED CPQ SOLUTIONS

Our expert team of Salesforce architects configure, customize, and implement CPQ solutions like Apttus and Steelbrick to help you manage different products, pricing, and proposals while ensuring the accuracy of every quote across different channels. Having implemented CPQ solutions for organizations across multiple industries, we help you streamline the phases of quoting, signing contracts, and revenue collection to automate your sales process with the ability to:

- Manage complicated product configurations with ease
- Help customers make the right buying decision based on factors like running costs, energy efficiency and more
- Offer customers the best products at the best price using defined pricing hierarchies
- Create accurate quotations on the basis of existing agreements and purchase history
- Create comprehensive, winning sales proposals in a fraction of time



“Grazitti has a highly skilled technical team. They proactively offered a solution for our complex integration project. They are flexible to work with and the turnaround time has been very impressive. Their quality of development code helped us reduce the QA time and we were able to launch successfully on schedule.”



**Malik Shoab**  
Consultant  
Wiley

## What Grazitti Offers

**Consultation:** We evaluate your sales process and recommend the best CPQ solution for you.

**Implementation:** We implement the CPQ solution right from defining project milestones, workbooks, workflows, and quotation documentation to catalogue structure and review process documentation for a smooth quote to cash process.

**Integration:** We provide seamless integration between Apttus/Steelbrick and Salesforce to maximize business agility and streamline your sales cycle.

**Customization:** We implement tailor-made customizations that assimilate with your existing systems to boost sales productivity.

**Training:** We also provide product training to your sales team for an effective product and process adoption.

**IT & Support:** We offer on-demand and round-the-clock support for the solution.

## Some of Our Customers

**APTTUS**

**WILEY**



**Centrify®**

**TRIDENTGROUP**

## Why Choose Us?



Technical  
Expertise



Creative  
Experience



Agile & Global  
Delivery



Commitment  
to Quality



Strategic  
Depth

**1000+** Global  
Customers

**300+** High Tech  
Experts

**50+** Cloud  
Integrations

## About Grazitti Interactive

Grazitti Interactive™ is a Digital Innovation leader with extensive experience in enriching customer interactions, designing engaged communities, enabling digital marketing, boosting customer service efficiency, and driving data-driven decision making. Grazitti offers a gamut of services for Salesforce Clouds, including data migration, optimization, customization, integration, management, and administration. Our capabilities result in high client satisfaction and maximize return from your Salesforce investment. To discuss how we can help you get the most of your CPQ solution, visit our website or drop us an email.