

SALES CLOUD

CUSTOM, ADVANCED SALES CLOUD SOLUTIONS FOR SALES PROCESS OPTIMIZATION

At Grazitti Interactive™, we understand that sales process automation is crucial for smooth business functioning. Our expert team of cloud architects and product support specialists, with their extensive experience in SFDC cloud platforms and APIs, deliver successful Salesforce Sales Cloud implementation services and innovative, best-in-class support and solutions.

We have helped companies like Optimizely, Alteryx, Centrifly and Ping Identity to

- Close more deals and get more leads with opportunity, leads and partner management
- Forecast sales with real time reports and territory management
- Accelerate sales cycles with CPQ integration
- Increase employee productivity with gamification
- Improve processes with Sales Cloud and third party integrations



“Grazitti’s expertise with both Salesforce™ and Apttus has helped increase sales efficiency, maximize our ROI on both the platforms and improve our sales processes tremendously.”



Alvin Ayusa
Senior Manager
Automation
Alteryx

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What Grazitti Offers

Sales Cloud Strategy & Setup: Strategies for the setup and configuration of your Sales Cloud instance. A detailed and customized timeline for deployment and milestones to track success of the overall program

Custom Sales Cloud Development: Custom-made, out-of-the-box functionalities suiting your requirements. Testing and production environments in addition to any configurations and customization.

Third Party Integrations: Sales Cloud integration with Desktop applications for email and MS Office, surveys, Knowledge Syndication, Cloud apps, and more.

Performance Metrics & Dashboards: Customized dashboards and reports to track the performances and success of the implementation.

Support & Maintenance: Innovative, industry-leading support solutions that result in higher customer satisfaction & retention, increased agent productivity, and reduced cost.

Some of Our Customers

Optimizely

alteryx

Ping
Identity

Centrify®

Why Choose Us?



Technical
Expertise



Creative
Experience



Agile & Global
Delivery



Commitment
to Quality



Strategic
Depth

1000+ Global
Customers

300+ High Tech
Experts

50+ Cloud
Integrations

About Grazitti Interactive

Grazitti Interactive™ is a Digital Innovation leader with extensive experience in enriching customer interactions, designing engaged communities, enabling digital marketing, boosting customer service efficiency, and driving data-driven decision making. Grazitti offers a gamut of services for Salesforce Clouds, including data migration, optimization, customization, integration, management, and administration. Our capabilities result in high client satisfaction and maximize return from your Salesforce investment. To discuss how we can help you get the most of your Sales Cloud®, visit our website or drop us an email.